



NASDAQ: SSBI / \$16.07
January 27, 2023

FACT SHEET

4Q22 FINANCIAL HIGHLIGHTS

- Net income for the fourth quarter of 2022 increased 24% to \$4.55 million, or \$0.68 per diluted share, compared to \$3.69, or \$0.55 per diluted share, for the fourth quarter of 2021
- The net interest margin for the fourth quarter of 2022 was 4.29%, annualized return on average assets was 1.69% and annualized return on average equity was 20384%. This compared to a net interest margin of 4.34%, annualized return on average assets of 1.59% and annualized return on average equity of 17.46%, respectively, for the fourth quarter of 2021.
- Net loans increased 11% to \$913.7 million at December 31, 2022 compared to \$821.0 million at December 31, 2021.
- Total deposits increased 19% to \$962.7 million at December 31, 2022 compared to \$811.6 million at December 31, 2021.
- Due to strong loan production, the Bank recorded \$807,000 provision for credit loss expense, compared to a \$959,000 provision for credit loss expense for the fourth quarter of 2021.
- The allowance for credit losses to total loans was 1.60% on December 31, 2022 and 1.48% on December 31, 2021.
- Nonperforming assets were \$3.76 million, or 0.34% of total assets, at December 31, 2022, compared to \$487,000, or 0.05% of total assets, at December 31, 2021.
- The efficiency ratio was 47.77% for the fourth quarter of 2022, compared to 44.22% for the fourth quarter of 2021.
- The Company remains well capitalized with a Tier 1 capital ratio of 9.31% , a Total capital ratio of 11.16% and a Tier 1 leverage ratio of 8.53% at December 31, 2022.
- The Board of Directors declared a quarterly cash dividend of \$0.12 per share, payable on February 16, 2023 to shareholders of record on February 9, 2023.
- The Board of Directors paid a 10% stock dividend on November 4, 2021 to shareholders of record as of October 29, 2021. Each shareholder of the Bank received one additional share of stock for every ten shares owned on the record date.

ABOUT SUMMIT STATE BANK

Summit State Bank, a local community bank, has total assets of \$1.044 billion and total equity of \$84 million at September 30, 2022. Headquartered in Sonoma County, the Bank specializes in providing exceptional customer service and customized financial solutions to aid in the success of local small businesses and nonprofits throughout Sonoma County.

Summit State Bank is committed to embracing the diverse backgrounds, cultures and talents of its employees to create high performance and support the evolving needs of its customers and community it serves. At the center of diversity is inclusion, collaboration, and a shared vision for delivering superior service to customers and results for shareholders. Presently, 63% of management are women and minorities with 60% represented on the Executive Management Team. Through the engagement of its team, Summit State Bank has received many esteemed awards including: Best Business Bank, Best Places to Work in the North Bay, Top Community Bank Loan Producer, Raymond James Bankers Cup, Super Premier Performing Bank, and Piper Sandler's Bank & Thrift Sm-All Stars. Summit State Bank's stock is traded on the Nasdaq Global Market under the symbol SSBI. Further information can be found at www.summitstatebank.com.

Stock Price (1/27/23)	\$16.07
Shares Outstanding	6.69 M
Market Cap	\$107.0
TTM EPS	\$2.54
Price/TTM EPS	6.33x
Book Value/Share	\$13.24
Price/ Book Value	1.21x
NIM (annualized)	4.29%
ROAA (4Q22)	1.69%
ROAE (4Q22)	20.84%
Dividend Yield	3.00%

Corporate Information

Summit State Bank

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Executive Management

Brian Reed

President & CEO

Camille Kazarian

EVP & Chief Financial Officer

Genie Del Secco

EVP & Chief Operating Officer

Brandy Seppi

EVP & Chief Lending Officer

Michael Castlio

EVP & Chief Credit Officer

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The IR Group

FINANCIAL HIGHLIGHTS

(\$ in thousands, except per share data)

Income Statement

(unaudited)

	31-Dec-22	Three Months Ended 30-Sep-22	31-Dec-21
Total interest income	\$ 14,188	\$ 12,541	\$ 10,882
Total interest expense	2,937	1,549	1,026
Net interest income	11,251	10,992	9,856
Provision for credit losses on loans	807	753	959
Reversal (provision) for credit losses on unfunded loan commitments	(145)	17	-
Net interest income after provision	10,589	10,222	8,897
Total non-interest income	2,132	1,055	1,249
Total non-interest expense	6,395	5,533	4,907
Income before provision for income taxes	6,326	5,744	5,239
Provision for income taxes	1,773	1,765	1,553
Net income	\$ 4,553	\$ 3,979	\$ 3,686

Selected per Common Share Data

Diluted EPS (4)	\$ 0.68	\$ 0.59	\$ 0.55
Dividends per share (4)	\$ 0.12	\$ 0.12	\$ 0.12
Book value per common share (1)(4)	\$ 13.24	\$ 12.62	\$ 11.09

Balance Sheet

	31-Dec-22	30-Sep-22	31-Dec-21
Total assets	\$ 1,113,016	\$ 1,043,812	\$ 958,080
Total shareholders' equity	\$ 88,547	\$ 84,421	\$ 84,282
Total shareholders' equity before AOCI	\$ 98,566	\$ 94,786	\$ 84,658
Total deposits	\$ 962,654	\$ 868,912	\$ 811,600
Loans receivable, net	\$ 913,707	\$ 893,580	\$ 820,987

Select Financial Ratios

	31-Dec-22	Three Months Ended 30-Sep-22	31-Dec-21
Return on average assets (2)	1.69%	1.56%	1.59%
Return on average common shareholders' equity (2)	20.84%	18.12%	17.46%
Efficiency ratio (3)	47.77%	45.93%	44.22%
Net interest margin (2)	4.29%	4.42%	4.34%

(1) Total shareholders' equity divided by total common shares outstanding.

